

# CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

(The figures have not been audited)

|   | Individual Financial<br>Quarter Ended |                       |                      | Cumulative Financial<br>Quarter Ended |  |  |
|---|---------------------------------------|-----------------------|----------------------|---------------------------------------|--|--|
|   | 31.12.2015<br>RM'000                  | 31.12.2014<br>RM'000  | 31.12.2015<br>RM'000 | 31.12.2014<br>RM'000                  |  |  |
| Revenue   | 72,095                                | 49,833                | 72,095               | 49,833                                |  |  |
| Results from operating activities   | 5,959                                 | 3,666                 | 5,959                | 3,666                                 |  |  |
| Finance costs Finance income Net finance costs  | (322)<br>20<br>(302)                  | (500)<br>308<br>(192) | (322)<br>20<br>(302) | (500)<br>308<br>(192)                 |  |  |
| Share of loss of equity—<br>accounted joint venture, net of<br>tax                                      | (46)                                  | -                     | (46)                 | -                                     |  |  |
| Profit before tax   | 5,611                                 | 3,474                 | 5,611                | 3,474                                 |  |  |
| Tax expense   | (1,316)                               | (786)                 | (1,316)              | (786)                                 |  |  |
| Profit for the period   | 4,295                                 | 2,688                 | 4,295                | 2,688                                 |  |  |
| Other comprehensive income, net of tax  Foreign currency translation differences for foreign operations | (104)                                 | 134                   | (104)                | 134                                   |  |  |
| Total other comprehensive (loss) / income for the period  | (104)                                 | 134                   | (104)                | 134                                   |  |  |
| Total comprehensive income for the period   | 4,191                                 | 2,822                 | 4,191                | 2,822                                 |  |  |



# CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (continued)

(The figures have not been audited)

|   | Individual Financial<br>Quarter Ended |                      | Cumulative<br>Quarter |                      |
|---|---------------------------------------|----------------------|-----------------------|----------------------|
|   | -                                     |                      | _                     |                      |
|   | 31.12.2015<br>RM'000                  | 31.12.2014<br>RM'000 | 31.12.2015<br>RM'000  | 31.12.2014<br>RM'000 |
| Profit attributable to:                     |                                       |                      |                       |                      |
| Owners of the Company                       | 4,242                                 | 2,660                | 4,242                 | 2,660                |
| Non-controlling interests                   | 53                                    | 28                   | 53                    | 28                   |
| C   | 4,295                                 | 2,688                | 4,295                 | 2,688                |
| Total comprehensive income attributable to: |                                       |                      |                       |                      |
| Owners of the Company                       | 4,148                                 | 2,781                | 4,148                 | 2,781                |
| Non-controlling interests                   | 43                                    | 41                   | 43                    | 41                   |
| Č   | 4,191                                 | 2,822                | 4,191                 | 2,822                |
| Earnings per share:                         |                                       |                      |                       |                      |
| - Basic (sen)                               | 3.26                                  | 2.05                 | 3.26                  | 2.05                 |
| - Diluted (sen)                             | N/A                                   | N/A                  | N/A                   | N/A                  |

(The unaudited Condensed Consolidated Statements of Profit or loss and Other Comprehensive Income should be read in conjunction with the Audited Financial Statements for the financial year ended 30 September 2015 and the accompanying explanatory notes attached to the interim financial statements.)



## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(The figures have not been audited)

| ASSETS  | Note | (Unaudited)<br>31.12.2015<br>RM'000            | (Audited)<br>30.09.2015<br>RM'000              |
|---|------|--|--|
|   |      |  |  |
| Non-current assets  |      |  |  |
| Property, plant and equipment Intangible assets Investment properties Investment in joint venture Other investments Deferred tax assets |      | 24,161<br>2,247<br>1,489<br>454<br>10<br>2,448 | 23,732<br>2,343<br>1,495<br>500<br>10<br>2,342 |
| Total non-current assets  |      | 30,809   | 30,422   |
| Current assets  |      |  |  |
|   |      |  |  |
| Inventories   |      | 50,753   | 40,877   |
| Current tax assets  |      | 2,060  | 2,631  |
| Trade and other receivables Deposits and prepayments (including derivative)   |      | 105,457<br>11,238                              | 81,860<br>14,674                               |
| Cash and cash equivalents   |      | 29,072   | 29,475   |
| Cush and cush equivalents   |      | 198,580  | 169,517  |
| Total current assets  |      | 198,580  | 169,517  |
| TOTAL ASSETS  |      | 229,389  | 199,939  |
| EQUITY AND LIABILITIES  |      |  |  |
| Equity  | i    |  |  |
| Cl  |      | <i>(5,000)</i>                                 | (5,000   |
| Share capital<br>Reserves   |      | 65,000<br>70,909                               | 65,000<br>66,761                               |
| Total equity attributable to owners of the Company  |      | 135,909  | 131,761  |
| Non-controlling interests   |      | 668  | 625  |
| TOTAL EQUITY  |      | 136,577  | 132,386  |



## ${\bf CONDENSED\ CONSOLIDATED\ STATEMENT\ OF\ FINANCIAL\ POSITION\ (continued)}$

(The figures have not been audited)

| EQUITY AND LIABILITIES (continued)  | Note | (Unaudited)<br>31.12.2015<br>RM'000 | (Audited)<br>30.09.2015<br>RM'000 |
|---|------|-------------------------------------|-----------------------------------|
| Non-current liabilities   | ī    |                                     |                                   |
| Loans and borrowings<br>Deferred tax liabilities  | В7   | 9,065<br>1,594                      | 9,226<br>2,893                    |
| Total non-current liabilities   |      | 10,659                              | 12,119                            |
| Current liabilities   | ſ    |                                     |                                   |
| Loans and borrowings Deferred income Provision for warranties Trade and other payables (including derivative) | В7   | 15,087<br>3,761<br>116<br>63,189    | 4,152<br>2,117<br>94<br>49,071    |
| Total current liabilities   |      | 82,153                              | 55,434                            |
| TOTAL LIABILITIES   | -    | 92,812                              | 67,553                            |
| TOTAL EQUITY AND LIABILITIES  | ,    | 229,389                             | 199,939                           |
| Net assets per share attributable to equity holders of the Company (RM)                                       |      | 1.05                                | 1.02                              |

(The unaudited Condensed Consolidated Statements of Financial Position should be read in conjunction with the Audited Financial Statements for the financial year ended 30 September 2015 and the accompanying explanatory notes attached to the interim financial statements.)



### CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(The figures have not been audited)

| (1 ne jugan es nave net e een amanea)                    |                            | < At                       | tributable to                | owners of the Co                 | ompany >                      |                 |  |                           |
|--|----------------------------|----------------------------|------------------------------|----------------------------------|-------------------------------|-----------------|--|---------------------------|
|  | < No                       | on-Distributa              |                              |                                  | Distributable                 |                 |  |                           |
|  | Share<br>Capital<br>RM'000 | Share<br>Premium<br>RM'000 | Treasury<br>Shares<br>RM'000 | Translation<br>Reserve<br>RM'000 | Retained<br>Profits<br>RM'000 | Total<br>RM'000 | Non-<br>Controlling<br>Interests<br>RM'000 | Total<br>Equity<br>RM'000 |
| 3 Months Period Ended                                    |                            |                            |                              |                                  |                               |                 |  |                           |
| 31 December 2015<br>At 1 October 2015                    | 65,000                     | 4,302                      | (2)                          | 1,082                            | 61,379                        | 131,761         | 625  | 132,386                   |
| Total comprehensive income for the period                | -                          | -                          | -                            | (94)                             | 4,242                         | 4,148           | 43   | 4,191                     |
| At 31 December 2015                                      | 65,000                     | 4,302                      | (2)                          | 988                              | 65,621                        | 135,909         | 668  | 136,577                   |
| 3 Months Period Ended 31 December 2014 At 1 October 2014 | 65,000                     | 4,302                      | _                            | 202                              | 46,950                        | 116,454         | 634  | 117,088                   |
| Total comprehensive income for the                       | -                          | -                          | -                            | 121                              | 2,660                         | 2,781           | 41   | 2,822                     |
| period Changes in ownership interests in a subsidiary    | -                          | -                          | -                            | -                                | 59                            | 59              | (169)                                      | (110)                     |
| At 31 December 2014                                      | 65,000                     | 4,302                      | -                            | 323                              | 49,669                        | 119,294         | 506  | 119,800                   |

(The unaudited Condensed Consolidated Statements of Changes in Equity should be read in conjunction with the Audited Financial Statements for the financial year ended 30 September 2015 and the accompanying explanatory notes attached to the interim financial statements.)



## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(The figures have not been audited)

|   | 3 Months Per<br>31.12.2015<br>RM'000 | iod Ended<br>31.12.2014<br>RM'000 |
|---|--------------------------------------|-----------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                        |                                      |                                   |
| Profit before tax   | 5,611                                | 3,474                             |
| Adjustments for:  |                                      |                                   |
| Amortisation of investment properties                       | 7                                    | *                                 |
| Amortisation of development costs                           | 96                                   | 84                                |
| Allowance for /(reversal of) foreseeable losses             | 84                                   | (173)                             |
| Warranties claimed / (reversal of ) warranties              | 22                                   | (80)                              |
| Depreciation of property, plant and equipment               | 483                                  | 417                               |
| Gain on disposal of property, plant and equipment           | (4)                                  | -                                 |
| Fair value loss / (gain) on forward exchange contracts, net | 6,659                                | (59)                              |
| Finance costs   | 322                                  | 500                               |
| Finance income  | (20)                                 | (308)                             |
| Unrealised foreign exchange (gain) / loss                   | (643)                                | 12                                |
| Operating profit before working capital changes             | 12,617                               | 3,867                             |
| Changes in working capital:                                 |                                      |                                   |
| Inventories   | (9,895)                              | 631                               |
| Trade and other receivables, deposits and prepayments       | (28,060)                             | (150)                             |
| Trade and other payables and deferred income                | 17,604                               | 10,579                            |
| Cash (used in) / generated from operations                  | (7,734)                              | 14,927                            |
| Income taxes paid   | (2,149)                              | (747)                             |
| Interest paid   | (37)                                 | (292)                             |
| Interest received   | 20                                   | 308                               |
| Net cash (used in) / generated from operating activities    | (9,900)                              | 14,196                            |
| CASH FLOWS FROM INVESTING ACTIVITIES                        |                                      |                                   |
| Proceeds from disposal of property, plant and equipment     | 1                                    | -                                 |
| Purchase of property, plant and equipment                   | (760)                                | (513)                             |
| Increase in development costs                               | -                                    | (146)                             |
| Proceeds from term loan                                     | (26)                                 | _                                 |
| Interest paid for term loan                                 | (12)                                 | -                                 |
| Investment in joint venture                                 | 46                                   |                                   |
| Net cash used in investing activities                       | (751)                                | (659)                             |



### **CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (continued)**

(The figures have not been audited)

|   | 3 Months Po<br>31.12.2015<br>RM'000 | eriod Ended<br>31.12.2014<br>RM'000 |
|---|-------------------------------------|-------------------------------------|
| CASH FLOWS FROM FINANCING ACTIVITIES  | 20.2 000                            | 22.2 000                            |
| Acquisition of non-controlling interests                                      | _                                   | (110)                               |
| Proceeds from loans and borrowings  | 10,910                              | (110)                               |
| Repayment of loans and borrowings   | (191)                               | (4,084)                             |
| Repayment of foans and boffowings  Repayment of finance lease liabilities     | (72)                                | (334)                               |
| Interest paid   | (273)                               | (208)                               |
| -   | 10.254                              | (4.526)                             |
| Net cash generated from / (used in) financing activities                      | 10,374                              | (4,736)                             |
| Net (decrease) / increase in cash and cash equivalents                        | (277)                               | 8,801                               |
| Foreign exchange differences on cash held                                     | (126)                               | 223                                 |
| Cash and cash equivalents at beginning of the financial period                | 29,475                              | 27,124                              |
| Cash and cash equivalents at end of the financial period                      | 29,072                              | 36,148                              |
| Cash and cash equivalents included in the statements of cash flows comprise:- |                                     |                                     |
| Cash and bank balances  | 19,660                              | 24,752                              |
| Liquid investment   | 9,412                               | 10,327                              |
| Deposit Deposit   | -                                   | 1,069                               |
|   | 29,072                              | 36,148                              |

#### Notes:

- 1) \* Denote less than RM1,000
- 2) The unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Audited Financial Statements for the financial year ended 30 September 2015 and the accompanying explanatory notes attached to the interim financial statements.



#### A. Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134")

#### A1. Basis of Preparation

The unaudited interim financial statements for the year ended 31 December 2015, have been prepared in accordance with MFRS 134, *Interim Financial Reporting* issued by the Malaysian Accounting Standard Board ("MASB") and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities").

The unaudited interim financial statements should be read in conjunction with the annual audited financial statements of the Group for the financial year ended 30 September 2015. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 30 September 2015.

The accounting policies applied by the Group in these interim financial statements are consistent with the audited financial statement for the financial year ended 30 September 2015.

At the date of issuance of this unaudited interim financial statements, the MFRSs, amendments to MFRSs and IC Interpretation have been issued by MASB but not yet effective are as listed below:

|   | FRSs, Interpretations and Amendments to MFRSs and IC terpretation   | Effective for annual periods beginning on or after |
|---|---|--|
| - | Amendments to MFRS 5, Non-current Assets Held for Sale and Discontinued Operations (Annual Improvements 2012-2014 Cycle)  | 1 January 2016                                     |
| - | Amendments to MFRS 7, Financial Instruments: Disclosures (Annual Improvements 2012-2014 Cycle)  | 1 January 2016                                     |
| - | Amendments to MFRS 10, Consolidated Financial Statements, MFRS 12, Disclosure of Interests in Other Entities and MFRS 128, Investments in Associates and Joint Ventures – Investment Entities: Applying the Consolidation Exception | 1 January 2016                                     |
| - | Amendments to MFRS 11, Joint Arrangements – Accounting for Acquisitions of Interests in Joint Operations  | 1 January 2016                                     |
| - | MFRS 14, Regulatory Deferral Accounts   | 1 January 2016                                     |
| - | Amendments to MFRS 101, Presentation of Financial Statements – Disclosure Initiative  | 1 January 2016                                     |



# A. Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134") (continued)

#### A1. Basis of Preparation (Cont'd)

|   | FRSs, Interpretations and Amendments to MFRSs and IC terpretation   | Effective for annual periods beginning on or after |
|---|---|--|
| - | Amendments to MFRS 116, Property, Plant and Equipment and MFRS 138, Intangible Assets – Clarification of Acceptable Methods of Depreciation and Amortisation  | 1 January 2016                                     |
| - | Amendments to MFRS 116, Property, Plant and Equipment and MFRS 141, Agriculture – Agriculture: Bearer Plants  | 1 January 2016                                     |
| - | Amendments to MFRS 119, Employee Benefits (Annual Improvements 2012-2014 Cycle)   | 1 January 2016                                     |
| - | Amendments to MFRS 127, Separate Financial Statements – Equity Method in Separate Financial Statements  | 1 January 2016                                     |
| - | Amendments to MFRS 134, Interim Financial Reporting (Annual Improvements 2012-2014 Cycle)   | 1 January 2016                                     |
| - | MFRS 15, Revenue from Contracts with Customers  | 1 January 2018                                     |
| - | MFRS 9, Financial Instruments (2014)  | 1 January 2018                                     |
| - | Amendments to MFRS 10, Consolidated Financial Statements and MFRS 128, Investments in Associates and Joint Ventures – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture | Yet to be confirmed                                |

#### A2. Auditors' Report on Preceding Annual Financial Statements

There was no qualification in the audit report of the preceding annual financial statements.

#### A3. Seasonality or Cyclical Factors

Save for certain business activities which are project based, our Group does not experience any material seasonality.

#### A4. Unusual Items Affecting Assets, Liabilities, Equity, Net Income or Cash Flows

During the current financial quarter under review, there were no items or events that arose, which affected assets, liabilities, equity, net income or cash flows, that are unusual by reason of their nature, size or incidence.



# A. Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134") (continued)

#### **A5.** Nature and Amount of Changes in Estimates

There were no material changes in estimates during the financial quarter under review.

#### A6. Debts and Securities

There were no issuances, cancellations, repurchases and repayments of debt and equity securities for the current financial quarter under review.

### Details of treasury shares held:-

|  | No. of<br>Shares | Amount<br>RM |
|--|------------------|--------------|
| Balance as at 1 October 2015                 | 2,000            | 2,410        |
| Add: Purchase during the period under review | _                | -            |
| Balance as at 31 December 2015               | 2,000            | 2,410        |

#### A7. Dividends Paid and Distributed

During the quarter under review, no dividend was declared and paid.

#### A8. Segmental Information

Segmental information in respect of the Group's business activities for the financial year to date ended 31 December 2015.

|                            | Turnover<br>RM'000 | Profit before Tax<br>RM'000 |
|----------------------------|--------------------|-----------------------------|
| Marketing and Distribution | 26,828             | 3,076                       |
| Manufacturing              | 38,405             | 500                         |
| Services                   | 6,862              | 2,035                       |
| Reportable segment         | 72,095             | 5,611                       |

#### **A9.** Subsequent Material Event

In January 2016, the Company entered into an agreement to purchase 120,000 ordinary shares of RM1.00 each of Transsystem Continental Sdn. Bhd. ("TCSB"), representing 13.33% of the existing issued and paid-up capital of TCSB for a consideration of RM300,000 and to subscribe for 1,050,000 new ordinary shares of RM1.00 each of TCSB for RM1,050,000; thereby making TCSB into a 60% owned subsidiary of the Company. The acquisition and subscription were completed on 15 January 2016.



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# A. Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134") (continued)

#### A10. Changes in the Composition of the Group

There were no changes in the composition of the Group during the current quarter under review.

### **A11.** Capital Commitments

Outstanding commitments in respects of capital expenditure for the Group at reporting date not provided for in the financial statements are:

RM'000
Balance purchase consideration on acquisition of property, plant and equipment 1,393

#### **A12.** Changes in Contingent Liabilities

Corporate guarantee given by the Company to secure banking facilities granted to subsidiaries:

|                                  | RM'000  |
|----------------------------------|---------|
| At 01.10.2015                    | 146,950 |
| Increase in borrowing facilities |         |
| At 31.12.2015                    | 146,950 |

Performance guarantee given by subsidiaries for performance of contracts issued to third parties:

|               | KWI UUU |
|---------------|---------|
| At 01.10.2015 | 9,768   |
| Expired       | (160)   |
| At 31.12.2015 | 9,608   |



# A. Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134") (continued)

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### **A13.** Significant Related Party Transactions

The Group has the following significant transactions with the related parties during the financial quarter under review:

| Company<br>Boilermech Sdn Bhd                 | Relationship A company in which a director and substantial shareholder is  |
|---|--|
| ("Boilermech")                                | also the Non-Independent Non-Executive Director of EITA Resources Berhad ("EITA")  |
| CTL Automation Sdn Bhd ("CTL")                | A company in which two (2) of the directors and substantial shareholders are the brother and sister-in-law of the Executive Director, Mr. Lim Joo Swee respectively. |
| Platinum Group                                | A group of companies in which a director and substantial shareholder is the brother-in-law of the Executive Director, Mr. Lee Peng Sian.                             |
| QL Endau Marine Products Sdn<br>Bhd ("QLEMP") | A company in which a director and substantial shareholder is also the Non-Independent Non-Executive Director of EITA Resources Berhad ("EITA")                       |

|   | Cumulative Financial<br>Quarter Ended |                      |
|---|---------------------------------------|----------------------|
|   | 31.12.2015<br>RM'000                  | 31.12.2014<br>RM'000 |
| Boilermech Sdn Bhd ("Boilermech") - Sales of electrical equipment   | 17                                    | 66                   |
| CTL Automation Sdn Bhd ("CTL") - Repairs and purchase of elevators parts  | (33)                                  | (108)                |
| Platinum Group  - Sales of power equipment, supply, install, testing and commissioning of electrical work and equipment and maintenance of elevator | 104                                   | 32                   |
| <ul><li>QL Endau Marine Products Sdn Bhd ("QLEMP")</li><li>- Sales of electrical equipment</li></ul>  | 246                                   | _                    |



#### B1. Review of Performance for the Current Financial Quarter and Financial Year To-Date

|   | Individual           | Financial            |          | Cumulativ            | e Financial          |          |
|---|----------------------|----------------------|----------|----------------------|----------------------|----------|
|   | Quarter Ended        |                      | <b>%</b> | Quarter Ended        |                      | <b>%</b> |
|   | 31.12.2015<br>RM'000 | 31.12.2014<br>RM'000 | change   | 31.12.2015<br>RM'000 | 31.12.2014<br>RM'000 | change   |
| <b>Revenue</b> Marketing and                  |                      |                      |          |                      |                      |          |
| Distribution                                  | 26,828               | 23,707               | 13.2%    | 26,828               | 23,707               | 13.2%    |
| Manufacturing                                 | 38,405               | 20,000               | 92.0%    | 38,405               | 20,000               | 92.0%    |
| Services                                      | 6,862                | 6,126                | 12.0%    | 6,862                | 6,126                | 12.0%    |
| Total   | 72,095               | 49,833               | 44.7%    | 72,095               | 49,833               | 44.7%    |
| Profit before<br>Tax ("PBT")<br>Marketing and |                      |                      |          |                      |                      |          |
| Distribution                                  | 3,076                | 2,571                | 19.6%    | 3,076                | 2,571                | 19.6%    |
| Manufacturing                                 | 500                  | (669)                | 174.7%   | 500                  | (669)                | 174.7%   |
| Services                                      | 2,035                | 1,572                | 29.5%    | 2,035                | 1,572                | 29.5%    |
| Total   | 5,611                | 3,474                | 61.5%    | 5,611                | 3,474                | 61.5%    |

The total revenue of the Group for the current quarter increased by RM22.3 million or 44.7% as compared to the preceding year corresponding quarter contributed by all segments.

The total PBT of the Group for the current quarter increased by RM2.1 million or 61.5% corresponding to the higher revenue.

#### (i) <u>Marketing and Distribution Segment</u>

Current quarter revenue increased by RM3.1 million or 13.2% mainly due to higher demand for electrical and electronics components.

Current quarter PBT increased by RM0.5 million or 19.6% corresponding to the higher revenue.

#### (ii) <u>Manufacturing Segment</u>

Current quarter revenue increased by RM18.4 million or 92.0% mainly due to more execution of elevator projects and higher revenue from busduct.

Current quarter PBT increased by RM1.2 million or 174.7% corresponding with the increased revenue.

#### (iii) <u>Service Segment</u>

Current quarter revenue increased by RM0.7 million or 12.0% mainly contributed by elevator maintenance contract and repair sales.

Current quarter PBT increased by RM0.5 million or 29.5% for the same reason.



#### **B2.** Review of Current Financial Quarter Performance against Preceding Quarter

|                            | Individual           |                      |          |
|----------------------------|----------------------|----------------------|----------|
|                            | Quarte               | r Ended              | <b>%</b> |
|                            | 31.12.2015<br>RM'000 | 30.09.2015<br>RM'000 | change   |
| Revenue                    |                      |                      |          |
| Marketing and Distribution | 26,828               | 21,361               | 25.6%    |
| Manufacturing              | 38,405               | 30,616               | 25.4%    |
| Services                   | 6,862                | 6,529                | 5.1%     |
| Total                      | 72,095               | 58,506               | 23.2%    |
| Profit before Tax ("PBT")  |                      |                      |          |
| Marketing and Distribution | 3,076                | 1,965                | 56.5%    |
| Manufacturing              | 500                  | 9,380                | (94.7%)  |
| Services                   | 2,035                | 1,923                | 5.8%     |
| Total                      | 5,611                | 13,268               | (57.7%)  |

The total revenue of the Group for the current quarter increased by RM13.6 million or 23.2% against preceding quarter contributed by all three segments.

The total PBT of the Group for the current quarter however decreased by RM7.7 million or 57.7% mainly due to unrealised foreign exchange loss on fair value valuation of the forward exchange contracts.

#### (i) <u>Marketing and Distribution Segment</u>

Revenue increased by RM5.5 million or 25.6% due to increased demand for electrical and electronics components.

Current quarter PBT increased by RM1.1 million or 56.5% for the same reason.

#### (ii) Manufacturing Segment

Current quarter revenue increased by RM7.8 million or 25.4% mainly due to higher execution of elevator projects.

Current quarter PBT however decreased by RM8.9 million or 94.7% mainly due to unrealised foreign exchange loss on fair value valuation of the forward exchange contracts.

#### (iii) Services Segment

Current quarter revenue increased by RM0.3 million or 5.1% mainly contributed by elevator repair sales.

Current quarter PBT increased by RM0.1 million or 5.8% for the same reason.



#### **B3.** Commentary on Prospects

The regional and global economic environment continues to be challenging. Barring any unforeseen circumstances, the Board of Directors of the Company is cautiously optimistic on the Group's performance. Nevertheless, with the current order book on hand and coupled with an appropriate business strategy to strengthen operational efficiency, we would strive to deliver satisfactory results for the financial year ending 30 September 2016.

#### **B4.** Profit Forecast

Profit forecast was not provided.

#### **B5.** Tax Expense

|  | Individual<br>Financial<br>Quarter Ended<br>31.12.2015<br>RM'000 | Cumulative<br>Financial<br>Quarter Ended<br>31.12.2015<br>RM'000 |
|--|--|--|
| Current tax expense  |  |  |
| Malaysia - current period                                    | 2,821  | 2,821  |
| Overseas - current period                                    | 29   | 29   |
| - prior period   | (70)   | (70)   |
| Double tax deduction   | (59)   | (59)   |
| Total current tax recognised in profit or loss               | 2,721  | 2,721  |
| Deferred tax expense   |  |  |
| Origination and reversal of temporary differences            | (1,399)  | (1,399)  |
| Under provision in prior year                                | (7)  | (7)  |
| Tax benefits arising from previously unrecognised tax losses | 1  | 1  |
| Total deferred tax recognised in profit or loss              | (1,405)  | (1,405)  |
| Total tax expense  | 1,316  | 1,316  |



**Intended Time** 

# B. EXPLANATORY NOTES AS PER MAIN MARKET LISTING REQUIREMENTS (APPENDIX 9B) (continued)

#### **B6.** Status of Corporate Proposals Announced

### (a) Status of Corporate Proposal Announced but Not Completed

There were no corporate proposals announced but not completed as at the date of this report.

#### (b) Utilisation of Proceeds Raised From Corporate Exercise

The Initial Public Offering ("IPO") consisted of 23.0 million new ordinary shares of RM0.50 each ("EITA shares") and offer for sale of 17.0 million EITA shares at an issue price of RM0.76. The IPO raised proceeds of RM17.48 million for the Company ("IPO Proceeds").

As at 31 December 2015, the status of utilisation of proceeds is as follow:

|       | Description of<br>Utilisation                   | Proposed<br>Utilisation<br>RM'000 | Actual<br>Utilisation<br>RM'000 | Re-<br>allocation<br>RM'000 | Balance<br>RM'000 | Frame for<br>Utilisation upon<br>listing on 9 April<br>2012 |
|-------|---|-----------------------------------|---------------------------------|-----------------------------|-------------------|---|
| (i)   | Expansion and improvements of manufacturing and |                                   |                                 |                             |                   |   |
|       | business facilities                             | 8,851                             | (4,673)                         | -                           | 4,178*            | Within 48 months  |
| (ii)  | Expansion in R&D                                | 3,750                             | (1,017)                         | -                           | 2,733*            | Within 48 months  |
| (iii) | Working capital                                 | 2,079                             | (2,127)                         | 48                          | -                 | Within 12 months  |
| (iv)  | Estimated listing expenses                      | 2,800                             | (2,752)                         | (48)                        | -                 | Immediate   |
|       | al Public Issue<br>Proceeds                     | 17,480                            | (10,569)                        | -                           | 6,911             | <u>-</u>  |

#### Note:

The main reason for the revision of time is due to the delayed delivery of the vacant possession of the land purchased for the purpose of the expansion of the elevators manufacturing facility of the Group.

<sup>\*</sup>On 7 March 2014, the Board of Directors had resolved to approve the extension of time for the utilisation of the remaining IPO proceeds for the expansion and improvements of manufacturing and business facilities and the expansion in R&D until 9 April 2016.



#### **B7.** Group Borrowings

| Non-current               | As at<br>31.12.2015<br>RM'000 | As at<br>31.12.2014<br>RM'000 |
|---------------------------|-------------------------------|-------------------------------|
| - 10 10 10                | 711                           | 577                           |
| Finance lease liabilities | 744                           | 577                           |
| Term loan – secured       | 8,321                         | 8,199                         |
|                           | 9,065                         | 8,776                         |
| Current                   |                               |                               |
| Bills payable – unsecured | 13,917                        | 6,488                         |
| Finance lease liabilities | 273                           | 279                           |
| Term loan – secured       | 897                           | 781                           |
|                           | 15,087                        | 7,548                         |
| Total group borrowing     | 24,152                        | 16,324                        |

### **B8.** Change in Material Litigations

There were no outstanding material litigations as at the date of this report.

### **B9.** Proposed Dividend

At the forthcoming Annual General Meeting, a final single tier dividend of 2.0 sen per ordinary share, totaling RM2.6 million, for the financial year ended 30 September 2015 will be proposed for the shareholders' approval.



#### **B10.** Earnings per Ordinary Share

#### (a) Basic earnings per ordinary share ("EPS")

The calculation of EPS was based on the profit attributable to ordinary shareholders and a weighted average number of ordinary shares in issue during the financial period calculated as follows:

|  | Individual Financial<br>Quarter Ended |            | Year-to-date<br>Ended |            |
|--|---------------------------------------|------------|-----------------------|------------|
|  | 31.12.2015                            | 31.12.2014 | 31.12.2015            | 31.12.2014 |
| Profit for the period attributable to owners (RM'000)      | 4,242                                 | 2,660      | 4,242                 | 2,660      |
| Weighted average number of ordinary shares in issue ('000) | 130,000                               | 130,000    | 130,000               | 130,000    |
| Basic EPS (sen)  | 3.26                                  | 2.05       | 3.26                  | 2.05       |

#### (b) Diluted EPS

The Group did not issue any financial instruments, convertible securities and / or other contracts that may entitle its holders to new ordinary shares and therefore dilute its basic earnings per share.

#### **B11.** Financial Instruments

Outstanding derivatives as at 31 December 2015 is as follow:

|                               | Contract /<br>Notional Value<br>RM'000 | Fair Value<br>Through Profit<br>or Loss<br>RM'000 |
|-------------------------------|--|---|
| Type of derivatives           |  |   |
| Less than 1 year:-            |  |   |
| Forward exchange contract-buy | 86,007                                 | 4,583   |

There are no changes to policies related to financial instruments since last financial year.



### **B12.** Realised and Unrealised Retained Earnings

|   | As At<br>31.12.2015<br>RM'000 | As At<br>30.09.2015<br>RM'000 |
|---|-------------------------------|-------------------------------|
| Total retained profits of the Company and its subsidiaries:   |                               |                               |
| - Realised  | 66,523                        | 57,118                        |
| - Unrealised  | 5,964                         | 9,910                         |
|   | 72,487                        | 67,028                        |
| Less: Consolidation adjustments                               | (6,866)                       | (5,649)                       |
| The retained earnings as per condensed consolidated financial |                               |                               |
| statements  | 65,621                        | 61,379                        |

## B13. Notes to Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income

|   | Individual Financial<br>Quarter Ended |                    |                    | to-date<br>ded     |
|---|---------------------------------------|--------------------|--------------------|--------------------|
|   | 31.12.15<br>RM'000                    | 31.12.14<br>RM'000 | 31.12.15<br>RM'000 | 31.12.14<br>RM'000 |
| Profit for the period is arrived after charging / (crediting): Reversal of diminution in value of | (5)                                   |                    | (5)                |                    |
| other investment  | (5)                                   | -<br>501           | (5)                | -<br>501           |
| Depreciation and amortisation   | 586                                   | 501                | 586                | 501                |
| (Reversal of) / provision for allowance for doubtful debts Inventories written down / (reversal   | (15)                                  | 329                | (15)               | 329                |
| of) to net realisable value   | 51                                    | (4)                | 51                 | (4)                |
| Gain on disposal of property, plant   |                                       | (1)                |                    | (1)                |
| and equipment   | (4)                                   | -                  | (4)                | -                  |
| Foreign exchange (gain) / loss, net<br>Allowance for / (reversal of)                              | (3,243)                               | 250                | (3,243)            | 250                |
| foreseeable loss<br>Fair value loss / (gain) on forward   | 84                                    | (173)              | 84                 | (173)              |
| exchange contracts  | 6,659                                 | (59)               | 6,659              | (59)               |
| Provision for warranties  | 33                                    | -                  | 33                 | -                  |

### **B14.** Authority for Issue

The interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors dated 24 February 2016.